

**Red Eye Yacht Club
Board Meeting**

Date: March 24, 2022

Pledge of Allegiance

I. Call to order

Date: March 24, 2022

Time: 7:10pm

II. Roll Call

Absent:

Present: Wayne, Ernie, John, Mike, Jerry, Andy, Randy, Mark, Rick

III. Approval of minutes from last meeting

Approve the minutes by Ernie second by Mark approved.

IV. Entertainment / Kitchen – Chairman Ernie/Kitty/John -

John – party last weekend St Patty’s net \$2300 after paying bills. \$700 on bar. Everyone enjoyed it. Karen will have full treasurers report. Flyer put out few months ago for members who want to do things for the good of the club. Cathy Pine Screamin Deamons Crab organized wine/paint event here on Friday. Club won’t get money because there wasn’t enough notice. No food. Jill said she can organize something the club can host, to make a profit for the club. Every weekend a member is renting out the club. Back to back events next weekend - JJs party Saturday, another party Sunday party. Maid service has been paid. Land cruise this Saturday morning. Encouraging members to come. Eastern’s land cruise was great. We had games. Everyone was greeted and given a shot. Marley is coming this Saturday. Sue haven 2 weeks from now.

V. Bar Committee – Chairman Mark/Kathy –

Order came in today. Another one coming in this week. John mentioned the Coors Edge needs to be returned. Kathy not here.

VI. Finance Committee – (NOVEMBER ONLY)

VII. Facility Committee – Chairman Mike Delamar

Main drain replaced, rat slap in, framing in, rest to follow. Mike and rick to get permit. Aci still doing plan review.

VIII. By-Laws Committee – Chairman Ken/rick/jerry

No report

IX. Old Business -

Discussion about not paying the bar tender if they are tending for another club.

Wayne says Ernie factors the bar tender into the cost of the meal, so the other club is paying for their bar tender.

Ernie - Golden anchor here 5 months. \$1400 bar bill. Food \$2144 expenses about \$1400. Profit of over \$1300. Bartender is built into the price. Work crew also eats.

Wayne says John is asking about why other members have to pay for bartenders. Golden anchor is a virtual club. Existing club. Belongs to CBYCA & 3 Cs. Why are we paying a bartender? Ernie says she can't get a person Thursday night and has gotten stood up. She can't cook food and bar tend.

Andy asks about courtesy to other clubs. Why are we not charging Marley to use our club? Ernie says we make all the money on their bar. Marley only has a 2 day opening. He asks why the virtual yacht club still meets here, why they don't go to other yacht clubs. Discussion between Andy and Ernie.

He feels we should be charging Marley. Electric. Propane. Etc. other yacht clubs charge us to use their club house for our balls. Ernie says we don't charge for the opening because its more pomp & circumstances regarding the bridge officers of all the yacht clubs.

Andy - Why doesn't Marley hold their opening somewhere else? More discussion.

Baltimore is not a working club. They have hired employees. Discussion about Eastern yacht club.

Jerry – mentions Galloway using Middle River YC for meetings. Aimee says Galloway has a \$100 bar tab each meeting, we clean the club house and we also donate money each year.

Wayne -We should continue what we have been doing at this time, and if changes are made, it is to be brought before the club. Mark says policies should be changed in November. Randy – asks about the bartender because we're off topic.

Wayne discusses what Andy is trying to understand regarding about the other clubs and what we get paid for or make money off of. Jerry - Wed. & Thurs. are used for other clubs. If it moves to a prime day (example Friday) then charge extra. Wayne says that we should consider adding more costs.

Ernie says we can have a member bartend or we have to pay.

John says if he hires a bartender for his event and they don't show, then he's bartending. Paid tenders can collect tips/get paid.

Wayne recommends making a motion to calculate in the cost heating/electric, bartending, cleaning and add that into the cost. Have it start at the beginning of the next year. Jerry recommends having the new board to do it. John – discussion about costs, cleaning, etc.

Discussion about price of bartender. John says the first \$40 of bar goes to the bartender. Doesn't think they're buying that much to make a profit. Ernie says she can increase the dinner and beer costs. She says they wouldn't have a problem. John asks can we charge \$3 for domestic beer. Bottle is \$4. That way the bar is paid of in 20 beers instead of 40.

Randy asks about programming the cash register. John says Karen can add keys.

John asks why Ernie charges for dinner. Depends on what the want. \$12-15 pp. Wayne says make a motion or not, that price is going up on alcohol by \$1 and put in the cost.

Motion by Jerry that Ernie can set the price pp to include bartender/utilities that she charges for dinners for the other yacht clubs. Veterans YC is exempt.

Ernie keeps records of costs and provide receipts.

John – discussion about why we cant make money off other clubs. Since members have to pay.

Randy – discussion about using the cash register and it might cause an issue.

Andy – if Ernie is having an event and they are paying for something at the bar, the club here would pay \$3 but if a member comes in they pay member price. Is this going to be an issue?

John says let them join the club.

Jerry – doesn't see where its difference to taking 30 boats to great oaks and they raise the drink price. Examples of other clubs raising the price because other clubs are coming.

Motioned by jerry. 6 board members yes. Motion passes.

Health dept coming tomorrow to do inspection. 90% of what the kitchen is about she has a list of what the inspector is going to want to see. Kitty and Scarlett have a copy and she will give a copy to Wayne. Rick asks about having someone come in to look at the stove and if it needs to be replaced/repaired. Discussion about appliances needed to be updated. Stove is not efficient.

Must be brought up to club at membership meeting. House and grounds budget. Ernie says she was turned down.

Mark – Marley opening. Organizer told him what she wants, so they can get a bill together. Within 2 weeks before the opening, he'll put an order in.

Jerry – discussion about buckets of beer. 6 beers of the price of 5. Discussion. Ernie asks for opening weekend we used to raise the price of beer. Mark says we don't need to. We have the cheapest beer around. Andy says the premise behind it was because people drink beer fast and that way they can carry 5 beers to the table with ice. Wayne says no they want a free beer. Ernie says we have buckets from the dollar store. Wayne says we don't need it. Mark says the motion on the table is giving 6 beers for 5. No one voted. Motion failed.

X. New Business -

none

XI. Good of the Club -

John - Profit is not a dirty word.

Randy asks if Marley has been communicating about their opening. Wayne says Marley is paying for port-a-pot for the weekend.

**Adjournment 7:56 p.m. Motion Jerry. Second Mark.
Minutes by Recording Secretary, Aimee Mitchell**